



**HAPPY  
NEW YEAR!**  
DECEMBER 31, 2020

**A MESSAGE  
FROM OUR VP,  
DAVID SCHRANTZ!**



**HAPPY NEW YEAR!** Another trip around the sun! I hope everybody had a very safe and happy holiday season. After a seemingly unending year, I am happy to finally turn the page on 2020.

Without a doubt, the past year has been one of the most challenging years we've faced as a business. But, with gratefulness, I am proud to say that we have navigated these challenges thus far. This would not be remotely possible without the care, hard work, and loyalty of each of our employees. Time and time again, I am reminded of the great team we have in place here at Rohrer Bus and the shared commitment we have in serving those who rely on us every day.

It is this very commitment that has cultivated the strong partnerships with our customers and communities that ultimately made it possible for us to endure this turbulent period. For that, I must acknowledge the incredible support our school districts and State Legislators have provided for us during this unique time. It is an honor to work with such a professional, understanding, and responsive group of individuals.

Even though so many things may look different this holiday season, the generosity and compassion our team has shown to those in need has not wavered one bit. In fact, we have helped more families than ever provide a little merrier Christmas to their children through our "Giving Tree" project. In addition, we had overwhelming contributions of food items and socks for our respective food drive and "Socks for Sadie" sock drive. I struggle to find the words to express how inspiring these gestures are to me.

Looking ahead, there is so much to be optimistic about. I look forward to another year of unexpected connections, renewed friendships, and fresh challenges to overcome. One thing is for sure: together, the Rohrer Bus family will be there to drive the future forward yet again!  
**Happy 2021!**

### IN THIS EDITION...

- COMPANY NEWS
- SAFETY ANNOUNCEMENTS
- CORONAVIRUS SAFETY INFO
- HR REMINDERS
- COOL FYI'S
- RECENT HAPPENINGS
- AND MORE!

## Socks for Sadie



**Thank you** to all who donated to our Socks for Sadie sock drive once again this year! We were once again able to donate hundreds of pairs of socks to those in need; thanks also to everyone who wore crazy socks every Friday to raise awareness for this worthy cause!



# SAFETY ANNOUNCEMENTS

## A MESSAGE FROM OUR SAFETY DIRECTOR

**Ground Zero – COVID-19:** We all need to think about hot spots for virus transmission, as well as the exposures within our organization. I know I have previously addressed Quick Marts and the interstate travelers they service, but exposure to coronavirus can happen at so many points. If you take a step by step look at all the times you were potentially exposed, you may be surprised. Here are some incidents you most likely encounter daily:

#1- You pull in to fueling your vehicle and scan your card: how many cards have been scanned there? #2- You put your card into wallet. #3- You enter your PIN on the keypad. #4- You pick up nozzle and begin fueling. #5- After returning nozzle, you enter the building using door handle. #6- You hit the restroom using door handle or pushing on door. #7- You flush the fixture and wash your hands. #8- You get towels to dry your hands by pushing the lever for towels. #9- You leave the restroom again using the door handle or pushing on door. #10- You go for some coffee and get a cup from the stack. #11- You hit the lever for the coffee. #12- Now you go for the lid, which are almost always stuck together; don't forget the creamer. #13- You proceed to checkout using your card again to pay. #14- You leave the store by pushing on the door. #15- You return to your car, using the outside handle and inside handle to open/close door.

I probably missed some exposure points, but this gives you an idea of some of the things to avoid, as well as an idea of how many seemingly insignificant actions pose a risk. My suggestion would be to have hand sanitizer always with you. After scanning your card and entering your pin, sanitize both your card and hands. After returning the fuel nozzle, sanitize your hands. After leaving the restroom, sanitize your hands. After getting coffee or buying snacks, sanitize your hands. If you scan your card to pay, sanitize it. After leaving the store, sanitize your hands before entering your car.

I know this may sound outrageous, but the cold, hard fact is that this virus continues to peak. In Pennsylvania, December showed the highest confirmed cases out of any month this year, and experts attribute this to Thanksgiving gatherings and Christmas shopping. Experts are predicting with great confidence that confirmed cases will explode with more record numbers after the holiday gatherings and activities.

In conclusion, here is my advice: Avoid heavily traveled or crowded locations, wear a mask, have sanitizer on hand, be conscious of your surroundings, practice social distancing, and always wear a mask. Also be aware of the symptoms; we are finding that a temperature is not always the first sign of exposure. Symptoms could be loss of smell or taste, scratchy throat, or cough.

**Stay Safe and Well,  
Dave Williams, Safety Director**

## ABOVE AND BEYOND

A huge thanks for going Above and Beyond goes out to a Delaware Valley Driver, **Bruno Hartman**. Driver Hartman was on his morning run; it was a cold and rainy morning when he approached his assigned stop. Not seeing the student, Bruno looked towards the house to see the young girl face down on the patio. Bruno exited his bus to render aid and found the young girl wet and cold in a semi-conscious state. He returned to the bus and called 911 for help. Upon returning to the girl he found her trying to get up and feared she might fall again so he moved her to the warm, dry bus. Emergency personnel arrived and took control of the situation.

You have to think what the outcome might have been if Bruno would have not spotted the girl. Hats off to Bruno for his quick actions and for his dedication to his students' safety, both on and off of the bus!

## VAN TRAINING UPDATES

With the retirement of Darlene Johnson, Jaime Brehm has become the head of our Van Training department. Jaime has completely updated all training manuals and made meaningful improvements for our training needs. Joining Jaime in our Van Training need is Michelle Worley. Michelle is already a bus trainer and has hit the ground running in getting certified as a van trainer. You can contact Jaime at [jbrehm@rohrerbus.com](mailto:jbrehm@rohrerbus.com) and Michelle at [mworley@rohrerbus.com](mailto:mworley@rohrerbus.com).

## Thank You For Your Help!

We'd like to take a minute and give a big thanks to the Service and Parts Departments for all their snow removal efforts during the great snowfall of December 17th. The entire Duncannon Service Department was in full force moving snow at 4:00 am. They pulled together, had a plan and had all the lots and buses cleared before 2:00pm on the same day. The Lewisburg, Hazleton, and Matamoras locations worked in a similar manner. Together, we cleaned off and plowed out nearly 1,000 buses and vans. We saw many drivers with snow rakes in hand, and very thankful for your help as well. Drivers helping at your lots is extremely beneficial to the cause. It would be a stretch to say that we are looking forward to the next snow storm but we can say this; We'll be ready!

## Safety Slogans

The slogans for December, January, and February 2020-2021 are:

### SHOP

"Don't be a fool, Use the correct tool"

### OFFICE

"To avoid a scene, keep your work space clean"

### DRIVERS

"Caution: 'I brake for stop signs'"

## Is Retirement in your Future?

Why not take advantage of Rohrer Bus's 401K plan with an employer match! Open enrollment is the first of each month - so very convenient to enroll. Just call the payroll office at (717) 957-3811 for more information and begin planning for your future TODAY!

## Important 401K Information!

For those of you currently taking advantage of Rohrer Bus's 401K plan, the following information is now available: **Qualified Default Investment Alternative (QDIA) Notice**, and **Annual 401K plan Notice - Fee Disclosure Information**. To access this information, visit [rohrerbus.com/company/careers/employee-information](http://rohrerbus.com/company/careers/employee-information) and use the password **Employee**.

## Could YOU use an extra \$200?

It's super easy to earn \$200 by referring a friend, family member, or neighbor to work for ROHRER BUS! We're always looking for GREAT PEOPLE, like yourself, to JOIN OUR TEAM! Your friends can start the process online by visiting our website at [www.rohrerbus.com/drive](http://www.rohrerbus.com/drive). Please be sure to remind them to list your name on their application! Once they qualify, the bonus is paid quarterly and will appear on your paystub! How's that for a no-hassle payday?

HR  
CORNER

## WINTER SAFETY TIPS!

### 1. Bring out those hands!

Keeping your hands in your pockets increases the risk of you falling or completely losing your balance in case you slip while walking on ice or snow.

### 2. Mittens VS. Gloves

Gloves look fashionable but donning mittens can actually save your life. With your fingers touching each other inside mittens, they generate more body heat than when they're inside gloves.

### 3. Warm up before shoveling

Before shoveling snow, do some stretching exercises first. You can also march in place or walk for a couple of minutes. With your muscles all warm, not only will you work more efficiently, you also reduce the risk of injuring yourself.

### 4. Forget coffee and cigarettes.

Before shoveling or doing any strenuous work, avoid caffeine and nicotine. They increase your heart rate and may cause your blood vessels to constrict.

### 5. Rock salt + Kitty Litter = Safer walkways

Have some rock salt and kitty litter on hand. Rock salt helps melt the ice on slippery surfaces. Kitty litter can act gives temporary traction.

### 6. Tin can + Matches + Candle + Paper Cup + Snow = Drinking water

Yes, you read the equation right. Before going on the road, you better prepare a tin can, candle, paper cup, and some matches. Should you get stuck in the middle of the road and run short on water, you can always melt some snow with the supplies above as part of your emergency kit.

### 7. Warm up before driving off

Warming up your car before driving helps reduce the moisture condensation on the inside of your car windows. Remember, though, not to warm up your vehicle in a closed garage.

### 8. Report those damaged lines!

And finally, after a winter storm, immediately report any downed power lines or broken gas lines in your area or workplace.

## SNOWGLOBE MAZE



## Winter Festivities

Our teammates in the Duncannon office didn't let COVID kill their Christmas spirit or winter cheer! Many participated in an **Ugly Christmas Sweater contest** on December 18th, spreading funny and cheery vibes around the office.

Our teammates also kicked off a new tradition: An annual **Chili Cookoff!** 6 individuals brought in their chili recipes, and after receiving 12 out of a total of 41 votes, Melinda Renninger took home the prize for best chili! We can't wait to see how this contest takes off in the next few years!



# CLAIM YOUR \$200 FINDER'S FEE!



As you probably know by now, Rohrer Bus sells **new and preowned minivans** that are **wheelchair accessible!** These vans are *essential* for helping people with physical disabilities travel with ease. Unfortunately, many people don't know where to start looking to purchase an accessible vehicle, so that's why we need your help!

If you have a neighbor, family member, or know of anyone else who is in need of a new or preowned accessible van, **direct them to us at Rohrer Bus!** If you refer a customer who ends up purchasing a wheelchair accessible van, **you will receive a \$200 finder's fee!** All you need to do is refer your contact to **Kay Hornberger** at (717) 957-2141 ext. 1352 or [khornberger@rohrerbus.com](mailto:khornberger@rohrerbus.com). They **MUST** tell Kay that you referred them in order for you to receive your finder's fee. Your \$200 finder's fee will be automatically added onto your paycheck. Thank you for your help!



## FULL-TIME POSITIONS!

### Diesel Mechanic- Duncannon/Matamoras

The Service Tech repairs vehicles and equipment in a safe, timely and cost-effective manner.

### Body Shop Technician- Duncannon

The Body Shop Tech performs panel replacement, basic metal bumping, solid painting work, and basic fiberglass repair work. The candidate assists in major body repair projects.

### Wash Bay Technician/School Bus Driver- Duncannon

The Wash Bay Tech/School Bus Driver is responsible for transporting students in the morning and afternoon, and cleaning and detailing both vehicles and building and grounds during the middays.

All of these positions offer **health, vision, dental, life, and disability insurance, 401K, PTO, and holidays off.**

If you know anyone who might be interested in any of these careers, please encourage them to call us at (717) 957-3811 or apply online at [rohrerbus.com/careers](http://rohrerbus.com/careers)! **All of these positions are eligible for a \$200 REFERRAL BONUS!**

**We hope you all had a great holiday! Here's to believing that 2021 will bring new opportunities for each of us and that a state of better health will return for ALL. Thank you for what you do, day in and day out!**

## WELCOME NEW SALES TEAM MEMBER!

We are pleased to welcome **Matt Shafer** to our Sales team! He will be representing our commercial products in Maryland, Delaware, and the greater Philadelphia area. Matt will give energy to Type A and MFSAB markets, specifically in Maryland. His base of operation is his home office, and Rohrer's Trenton, NJ regional office.



## DID YOU KNOW?

Rohrer Bus not only provides student transportation, but sells school, commercial, and wheelchair-accessible vehicles as well! Here are some facts about the sales side of our business that you may find interesting:

- Rohrer represents manufacturers producing both buses and vans in the following states: California, North Carolina, Michigan, Indiana, and Maryland.
- Our responsibility to these manufacturers includes the following Areas of Responsibility:



- Rohrer has regional sales offices in Waynesboro, VA, BelAir, MD and Trenton, NJ.
- Additionally, we lean on our own office in Drums, PA as well as Rittenhouse Bus in Smock, PA out west near Uniontown, and Fleet Pride in Charleston, WV to support our sales efforts there.
- The primary brands we represent are Thomas Built Buses, Champion Bus, Eldorado Bus, Collins Bus, Braun Ability, MobilityTrans, Mathews Specialty Vehicles, VMI vans, and FR Conversions.
- The sales team is comprised of 14 staff members, and literally 1000's of partners and customers.